

Scott Leland Prentice

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Seeking a position as General Business Manager/Supervisor in construction or trade industry. A management level position that continues to offer me the creative adventure and challenges to help me create an atmosphere of success for all parties influenced by my skills. Currently 25+ years in Construction/Design Industry

Experience

2013 – Present Fuse Enviro, Inc - Williston, ND (Bakken Oil Field) (Ptarmigan Services, Inc.)

Solids Control Consultant /Unit Supervisor – Environmental - Maintenance/Service, repair, and operation of solids control equipment to include: Control Panel, Lynx 40/20 Centrifuge, P3/P4 pumps, Vertical Drier and Shakers, Maintain Mud Weight, De-watering operations, Area of Operation Cleaning/Maintenance and Reports/Billing, Handling/Mixing Solids for transport; Loader Operator.

2000 – 2013 Territory Media – Director/Manager/Staff Artist – An online and print/video media promotions based company for upper Midwest. Client base; travel and tourism, retail, real estate and corporate. Based out of Deadwood, SD. Offering focused online marketing to include SEO, web design, social media, Wordpress, video, Vlogging, Podcasting and all print media design.

- Developed Community CMS Portal & Business Directory (Peak high- two million pageviews monthly).
- Developed 1st News site in world to embed Audio/Video news syndication with text.
 - News site has ranked in the top 2% of all news sites online in the world in 2nd year (2005-2006).
- Developed first Audio/Video/Text Blog in nation with news syndication in major SERPS
- AV/Photography – and Drone based Video
- Assisted/Consulted with hundreds of businesses on Design, Implementation, Business Strategies, Products, and Product Launches.

1995 - 2000 – Manager/Graphic Design/Artist - Majestic Glass & Sign, Lead, SD Established a sign shop that specialized in custom work and art glass.

- Develop corporate image and marketing plans.
- Sign manufacture and installation
- Sales and Marketing, Design, Web development.
- Highlight - Created the award winning 20' x 40' glass mural “The Stand” at Mount Rushmore National Memorial. (1996) (Clients included: Vice President of the United States, Miss South Dakota.)

1991 - 1995 General Manager, Senior Vice President – Project Development/Management

Bruce H. Lien Companies - Concorde Gaming (CGAM) OC, Rapid City, SD

Overseen the operations and marketing across the state of South Dakota and Louisiana to increase gaming/casino revenue through tours and customer interaction and gaming.

- New development team leader – Implemented management level protocols to take company to stock exchange
- Created corporate MIS systems
- Personally responsible for over \$4 million in inventory and assets
- Redesigned state route into regional profit centers which lowered operating costs and raised net income

substantially.

- Developed the new corporate image and plan to take the company public
- Designed and developed (Project Manager) an EPA approved gold refinery in city limits. (i.e. Browning Resources, Inc.)
- Marketing Audio/Video/Print
- Design Team Leader on Four Bears Casino, ND
- New Project Development – Design and Project Management – Four Bears Casino, New Town, ND
- New Route Team Leader – North Dakota, South Dakota, Louisiana

1983 - 1991 Marketing Director, General Manager/Construction Supervisor
Prentice Real Estate and Builders Ltd., Rapid City, SD

Established and consolidated a real estate company and general construction company under one business. The two companies worked in conjunction to design and build and sell moderate income and custom homes and sell existing homes and businesses.

- Designed and built over 75 new homes. Designed and remodeled numerous homes and businesses.
- Managed as many as 9 licensed agents and sales staff in two states.
- Marketing for both companies in Print/Radio

1979 - 1983 Sergeant (NCOIC)

Noncommissioned Officer in Charge of Staff Engineers (Battalion Level) (E-7 Position)

United States Army, Combat development Experimentation Command, Ft. Hunter Liggett, CA

- Directly responsible for all vertical/horizontal construction, construction safety, survey section, design and drafting department and prefabrication.
- Chief Drafting/Design Specialist
- Project NCOIC, Vertical Inspector for Engineer Company
- NCOIC of Color Guard
- Fire Safety Inspector
- Honorable Discharge U.S. Army (6 Years)
- 8000 hour Architectural Apprenticeship (Bachelor's Degree Equivalency – SDRC)

Graduate

Wessington High School; Wessington, South Dakota

Ft. Belvoir, VA (DMS) Drafting School for Architecture

Noncommissioned Officers Academy, Monterey California

Dale Carnegie Sales Course

Dale Carnegie Management Course

Dale Carnegie Human Relations Course

Ken Janda School of Real Estate, Sales Course

Ken Janda School of Real Estate, Brokers I and Brokers II

PROFESSIONAL CERTIFICATION AND APPRENTICESHIP

Completed 8000 Registered hours; Architectural Drafting, (Registered with the U.S. Dept. of Labor - Bachelor's

Degree Equivalency – SDRC)

PROFESSIONAL LICENSES AND QUALIFICATIONS

Inactive

- South Dakota Real Estate Commission, Brokers License # 4029 & Firm License #10792
- North Dakota Real Estate Commission, Brokers License #1721 & Firm License #538

Accredited

- Instructor for South Dakota Real Estate Commission
Pre-Licensing Salesperson, Brokers I, Brokers II and Continuing Education Courses
- SDCL 36-21-53: 20:56:04:03 South Dakota Real Estate Commission Rules and Regulation -

AREAS OF KNOWLEDGE AND EXPERIENCE

Engineering

- Liquid & Solids Control Processing, Management & Transportation Systems
- Vertical & Horizontal Construction (Commercial & Residential)

Computers/Software

- Design Software: Corel, Adobe Illustrator,
- Most design/layout programs: Adobe CS5, Macromedia; Dreamweaver MX, Flash MX, Fireworks MX, Photoshop, Adobe Illustrator, FlexiSign Pro 8.1
- General Software: Word, Excel,
- CADD/MM and Router Systems including pen plotters and cutters.

Marketing/Sales/Advertising

- Script writing and research
- Trade Show, Booth and Sales Development
- Layout and Design i.e. Graphic Design and Fine Art, Brochures, Fliers,
- Sign design to corporate image
- Mediums include- Audio/Video, Computer, Airbrush, Glass Carving and Silk Screen

Business Administration and Management

Labor, Employment, Relations, Supervision and Training



August 25, 1994

To whom it may concern

This letter is written to formally acquaint you with an outstanding individual, Mr. Scott Prentice, formerly Executive Vice President and General Manager of Concorde Gaming of South Dakota, Inc..

Mr. Prentice has been a key individual to our success during his tenure with this company. Mr. Prentice brought valuable insight, skill, and knowledge to our team. He is a man of exceptional analytical skills to develop higher gross revenues. His management style is innovative and motivational. Additionally, when you need something done, you can count on Mr. Prentice to: Plan, Execute and Deliver.

Mr. Prentice has worked on many projects with our company to numerous to mention. I can say though, you don't need to give him direction. He is very capable of taking on any project you give him, knowing he will succeed. His insights to gaming and business are very straight forward and backed by his proven track record of success.

I personally believe that Mr. Prentice has the capabilities, motivation, and experience to assume any position for which he might apply. If I can assist him in anyway, please do not hesitate to call upon me.

Sincerely,

A handwritten signature in black ink that reads 'Michael C. Powers'. The signature is written in a cursive, flowing style.

Michael C. Powers
President
Concorde Gaming of South Dakota, Inc.



DEPARTMENT OF THE ARMY

THIS IS TO CERTIFY THAT THE SECRETARY OF THE ARMY HAS AWARDED

THE ARMY COMMENDATION MEDAL

TO SPECIALIST FOUR SCOTT L. PRENTICE

FOR EXCEPTIONALLY MERITORIOUS SERVICE DURING THE PERIOD 13 FEBRUARY 1980 TO 7 MAY 1983 AS NONCOMMISSIONED OFFICER IN CHARGE, STAFF ENGINEER OFFICE, EXPERIMENTATION SUPPORT COMMAND, UNITED STATES ARMY COMBAT DEVELOPMENTS EXPERIMENTATION COMMAND, FORT ORD, CALIFORNIA. SPECIALIST PRENTICE RENDERED OUTSTANDING SERVICE IN COORDINATING ENGINEER SUPPORT FOR EXPERIMENTATION WHILE SERVING IN AN E7 CONSTRUCTION SUPERVISOR POSITION. THROUGH HIS DEMONSTRATED INITIATIVE AND DEVOTION TO DUTY, SPECIALIST PRENTICE OVERCAME HIS LACK OF EXPERIENCE AND TRAINING TO PERFORM ALL ASSIGNED DUTIES IN AN OUTSTANDING MANNER. SPECIALIST PRENTICE EXEMPLIFIES THE QUALITIES OF A PROFESSIONAL SOLDIER. HIS OUTSTANDING PERFORMANCE OF DUTY REFLECTS GREAT CREDIT UPON HIMSELF, THIS COMMAND, AND THE UNITED STATES ARMY.

GIVEN UNDER MY HAND IN THE CITY OF WASHINGTON
THIS TWENTIETH DAY OF APRIL 1983

HENRY J. WERESZYNSKI
Colonel, Infantry
Commander of Troops



SECRETARY OF THE ARMY